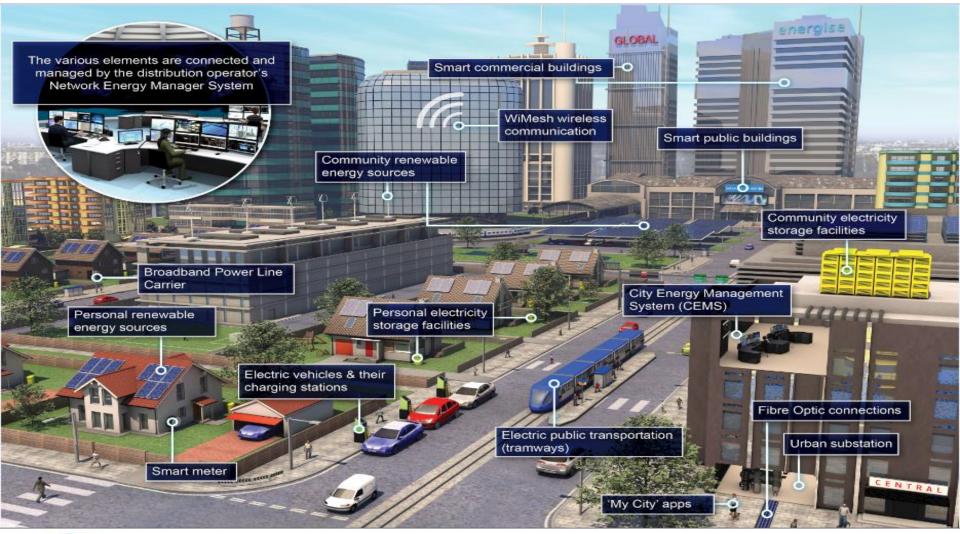
Lessons learned from DER Integration





imagination at work

Eliot Assimakopoulos

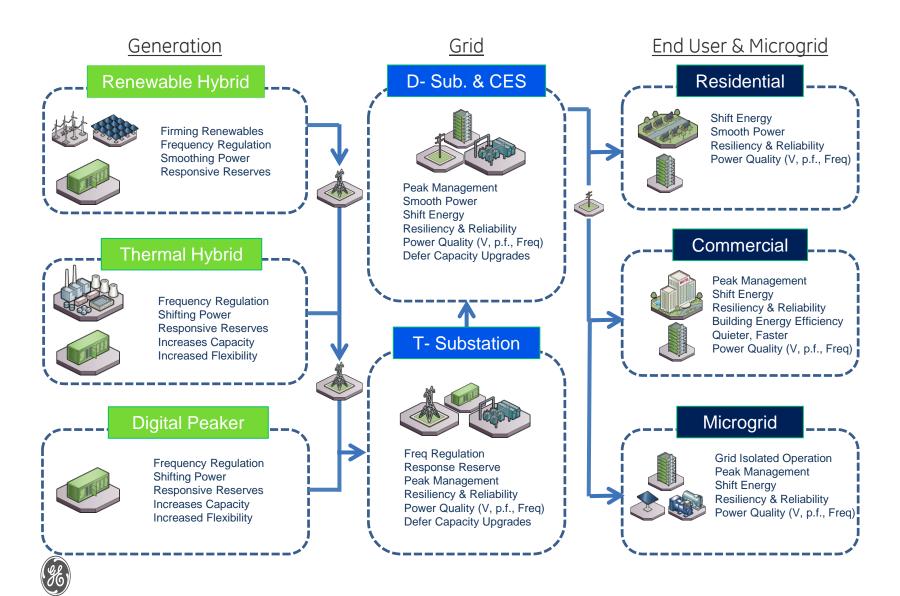
Microgrid Sales Leader

GE Microgrid Solution Concept - A Vehicle of DER Integration

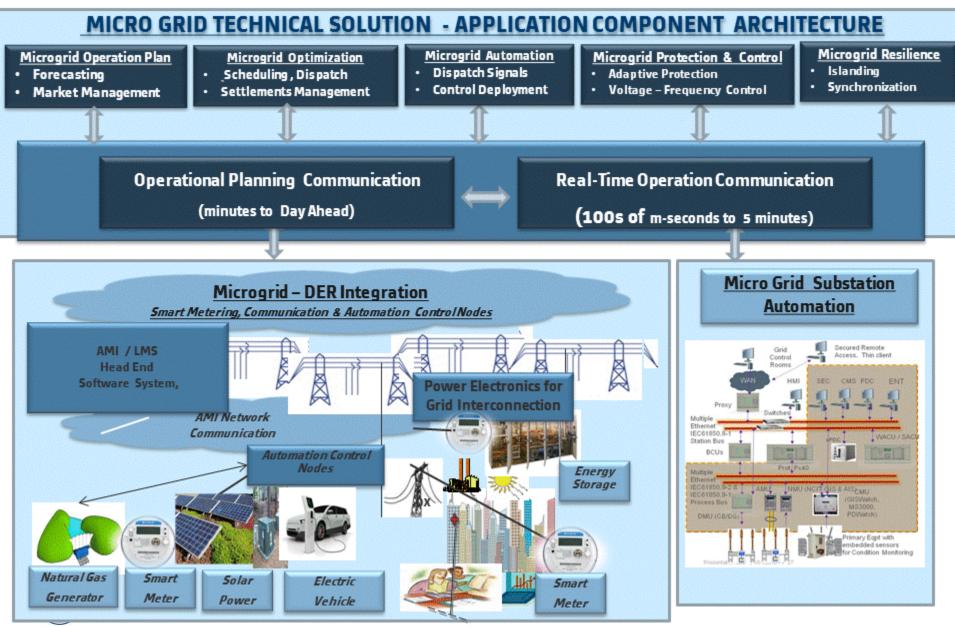




Visibility, Control, and Optimization – Key to successful Grid Modernization

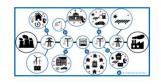


Community Microgrid – System Components

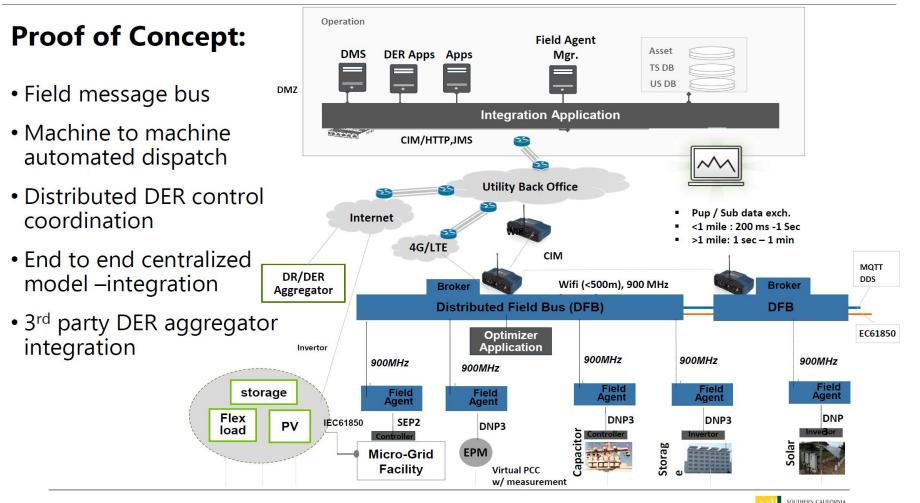


Example: SCE Proof of Concept

Distributing Controls to Support DER Future



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Community Master Energy Planning Aligns needs of the community with the energy system







Project life-cycle testing and compliance

Power Economics

- How the utility business works
- Example: Impact of RPS on the operations and economics

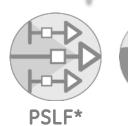
Power Systems Operations and Planning

- How the physical system works
- Example: Impact of DERs on distribution voltage

Modeling and Validation

- Are controls (& models) working correctly?
- Example: Testing and modeling of generator controls

All powered by cutting-edge software technology

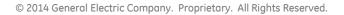




Concorda* Software Suite

Integrated into an Holistic Energy Master Plan





Example: NY State Reforming the Energy Vision – NY Prize

STAGE 1: High Level Screening

- "Qualitative" Characterization of the community grid
- Description of Technical, Commercial and Financial Feasibility
- Conceptual Technical Design of Electrical and Communication Infrastructure
- Preliminary commercial structure
- Preliminary financial model

duration: 5 months

STAGE 2 : Minimum Threshold/Quantitative Analysis

- "Quantitative" Characterization of the community grid
- Analysis of Technical, Commercial and Financial Feasibility
- High-Level Technical Design of Electrical and Communication Infrastructure
- Commercial Feasibility Analysis, Benefit-cost Analysis
- Financial feasibility analysis

duration: 5 months

STAGE 3 : Audit Grade Design Phase ; Plan Execution Phase

Audit Grade Design Phase

- Technical, Commercial and Financial Audit Grade Study
- Complete Characterization of the community grid
- Detailed Technical Design of Electrical and Communication Infrastructure
- Letters of Support and Intent for commercial arrangements
- Cost estimates, Pro forma Financial Statements

Plan Execution Phase

- Financing
- Contractual Agreements
- Interconnection Agreement
- Zoning, Siting and Permitting
- Construction
- Monitoring and evaluation of outcomes

duration: 8-16 months



Stakeholder outreach

- Master Energy Plan
- Explore P3 Structures
- Support Regulatory & Legislative Requirements
- Community outreach

Some parting thoughts...

- Get to 100% Renewables ~20% at a time
- Once you have visibility focus on control
- Align community energy needs/plans with grid plan
- Particularly DOD; Military installations on each island need to develop a holistic inter-base plan in the context of the utility energy plan
- Regulatory environment and framework that is conducive to grid services/P3 business models



Questions.....

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