

**IGP Soft Launch NWA RFP Contracts Meeting**  
**Monday, October 28, 2019**  
**2:00pm – 4:00pm**  
**American Savings Bank Tower, Training Room 2**

**Attendees**

**In-Person**

Marc Asano, HE  
Isaac Kawahara, HE  
Greg Shimokawa, HE  
Nohea Hirahara, HE  
Mike Wallerstein, PUC

Yoh Kawanami, HE  
Gina Yi, PUC  
Vince Piekarski, Goodwill  
Anderson Quinn & Stifel

Robert Harris, Sunrun  
Randy Lui-Kwan, HE

**WebEx**

Alan Hirayama, HE  
Christopher Lau, HE  
Amanda Yano, HE  
Anna Manuel, HDR  
Caroline Carl, Hawai'i  
Energy  
Damon Schmidt, HE  
David Parsons, PUC  
Doug Staker, Enel X  
Eric Kunisaki, HE

Farshid Arman, AutoGrid  
Systems  
Graham Horn, Enbala  
John Shonder, NORESO  
Jason Prince, RMI  
Jerry Mount, Shifted  
Energy  
Kale Nakata, HE  
Karen Hsu, Enel X  
Lisa Hiraoka, DCA  
Liza Jang-Che, HE

Marcey Chang, DCA  
Meredith Chee, HE  
Michael Lum, HE  
Pierre Viner, TRC  
Rene Kamita, DCA  
Steven Rymsha, Sunrun  
Susan Char, HE  
Will Rolston, Energy Island  
Marisa Chun, HE  
Richard VanDrunen, HE  
Susan Chow, HE

## Objective

- Overview and discussion of contract types for the IGP Soft Launch NWA RFP

## Agenda

- Overview of the RFP
  - Schedule
  - Updates
  - Scope
- Contract Forms
  - Scheduled and Contingency Capacity Purchase Agreement (SCCPA)
  - Grid Services Purchase Agreement (GSPA)
- Q&A/ Discussion/ Feedback

## Discussion

- I. IGP Soft Launch Bid Proposals
  - a. Stakeholders asked if there is a preference for one bidder to cover the entire need?
    - i. HECO: One bidder is preferable, but not a requirement.
  - b. Stakeholders would like to know if a potential Soft Launch RFP project may participate in conjunction with other programs.
    - i. HECO: Yes, but 1) still need the resource to be available to perform as specified in the contract, and 2) pricing cannot be dependent on another project.
- II. SCCPA/ GSPA Contract Terms
  - a. Stakeholders were interested in how the length and duration of the contracts was determined.
    - i. HECO: It was determined based on planning studies performed.
      1. There was greater certainty in the defined needs through 2024.
- III. Future NWA Procurements
  - a. The Soft Launch RFP is an NWA procurement demonstration and will not be the last opportunity to procure NWAs.
  - b. Beyond 2024, stakeholders would like to know what will we do to meet future grid service needs. Is it easy to extend contracts?
    - i. The Company would run additional RFPs as needs get further defined.
    - ii. Developers can expect to see more procurements and other sourcing mechanisms for projects.
- IV. Commission Guidance
  - a. Stakeholders asked if there is going to be a pause or inflection point during the RFP for PUC comment.
    - i. HECO: No, continuous stakeholder feedback is being asked for in the IGP working groups.

- V. Independent Observer (IO)
  - a. Stakeholders are interested in the scope of the Independent Observer (IO).
    - i. HECO: The IO would oversee the evaluation process of the RFP.
  - b. In addition, stakeholders asked about the reporting the IO will produce.
    - i. HECO: There would be a post-process report which addresses the Commissions concerns.

### Soft Launch RFP Tentative Schedule

RFP is Issued	November 1, 2019
Proposal Due Date	December 31, 2019 at 2:00pm
Selection of Final Award Group	March 2, 2019
Contract Negotiations Start	March 9, 2019

### Next Steps

- RFP to be issued on Nov 1, but may be delayed pending finalization of IO contract.
- RFP will include an IO to monitor the process
- Power Advocate portal to be opened soon
  - To submit proposals
  - To ask questions
- Additional questions or comments may be sent to [igp@hawaiianelectric.com](mailto:igp@hawaiianelectric.com).